

BUYERS





SELLERS

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<u>Buyers</u>

We work with a wide range of people and their properties throughout Chester and the surrounding areas. It means we have access to an amazing selection of properties, including those that have either just come on to the market, or the 'silent market' where people are just considering listing - so you can get a headstart on the competition.

<u>Sellers</u>

Enjoy an easy selling experience with our industry expertise and top-tier marketing strategies to ensure a successful property sale. Our expertise is personal – this community is our home. We've nurtured deep local area knowledge by successfully helping numerous homeowners sell their properties in the neighbourhood.



HMO expertise

If you are a buyer looking to invest in property, HMOs (houses in multiple occupation) and professional lettings may be worth considering. These types of properties can offer higher rental yields and more stable tenancies compared to traditional buy-to-let properties.

HMO properties are properties that are rented out to three or more people from different households who share common facilities like a kitchen or bathroom. While there are strict regulations to comply with, including fire safety and room sizes, the potential rental yields can be significant. HMOs are particularly popular with students and young professionals, and as such, they can offer a reliable source of rental income over the long term.

Professional lettings are another option that can offer stable tenancies, as they are typically rented out to working professionals on a single tenancy agreement. These properties are often in high demand in city centres or areas close to major employment hubs, and as such, can offer reliable rental yields.

N.B. As part of our services at LaDelfa Estates, we ensure that your deposit is promptly added to an accredited deposit scheme within 30 days. We'll also provide you with a certificate of validation as proof. And if your landlord has selected LaDelfa to manage the property, we'll be here to assist you with any ongoing matters that may arise, such as a boiler breakdown or other issues that may require attention. Our team is available to provide support and resolve any concerns you may have. LaDelfa Estates is a member of a client money protection scheme and also a member of The Property Ombudsman (TPO) which is a redress scheme. For further information about these schemes, <u>info@ladelfaestates.com</u>

<u>Landlords</u>

Delivering peace of mind for landlords. Letting your property can be a hasslefree and pleasant experience with our all-inclusive lettings and property management service. We provide attentive guidance and exceptional customer care to ensure that you enjoy a smooth and stress-free letting process.





<u>Renters</u>

Find your perfect rental property. Speak to us about what you want in your next rental property, or to discuss any of the properties we currently have on our books. We can notify you of future properties that match your requirements too.